BLOG

STRATEGY | GOVERNANCE | COMPENSATION

SERVICES

JUNE 2019

CONTACT



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Dear All,

Summer is here and we are officially halfway through 2019! It's a good time for all of us to assess where we are with our goals for the year and recalibrate as needed to achieve those objectives. We have some great pieces to share with you in this month's L-Blast that we hope you find useful.

Our first piece is an L&A article we thought would be suitable given the number of restructurings, bankruptcies and other reorganizations we have been seeing in the market. In this article we share some recommendations and guidance on how companies going through restructuring can reposition their compensation strategies to ensure financial success.

Last month we participated in HR Houston's Gulf Coast Symposium and gave a presentation on the future of total rewards, including some of the hottest topics in compensation. We would like to share that presentation with all of you to help you stay ahead of the curve!

The third article shares important trends to be mindful of when it comes to shareholder activism. Effectively engaging with shareholders and keeping abreast of trends and developments continues to be key in driving shareholder value. Don't hesitate to reach out to us for assistance with your shareholder outreach initiatives.

Lastly, we are proud to announce that two of our team members were recognized in The M&A Advisor's Emerging Leaders Awards! Read all about it in the press release below. We appreciate each and every one of you and as always, let us know if there is a particular subject you'd like to learn more about.

Sincerely,



Brent Longnecker and the L&A Team Chairman and CEO Longnecker & Associates



Process for Pay in "BK" (Bankruptcy)

Financial restructurings, while not an enjoyable process, are a necessary step to ensure future financia In order to achieve a successful restructuring, companies need to deploy the right compensation strategies in this volatile environment that will retain and motivate key talent to see the process through. In this article, we review the tools available to companies going through restructuring and how to approach determining values.

READ MORE

GULF COAST SYMPOSIUM PRESENTATION The Future of Total Rewards: 2020 Vision

We are happy to share the presentation from last month's Gulf Coast Symposium with our readers. We hope you find it beneficial, and as always, let us know if you have questions regarding these issues.



Shareholder Activism Trends in the 2019 Proxy Season In 2018, robust U.S. and global M&A activity

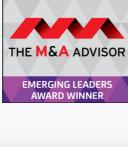
substantially mitigated the downside risk for activist investors. With political uncertainty ahead of the 2020 presidential election, unsettled questions on trade and tariffs, and the late 2018 market correction potentially foreshadowing a downturn, how activist shareholders respond to a changing landscape in 2019 remains to be seen. Regardless of what happens with the economy and other factors in 2019, recent trends in the industry indicate there are various ways companies and boards can expect to engage with activist investors.

READ MORE

2019 Emerging Leaders Award We are excited to announce two of our own - Senior Director, Tyler Brown and Marketing Director, Erika

L&A Members Receive The M&A Advisor's

Ruiz have both been selected by *The M&A Advisor* as winners of their Emerging Leaders Award. The M&A Advisor, known for its recognition of leading M&A, financing and turnaround professionals, created this event to recognize and celebrate the achievements of young professionals who have reached a significant level of success while still under the age of 40. We are very proud of Tyler 2019 and Erika's accomplishments



press release. **VIEW PRESS RELEASE**

and invite you to read the full

Shareholder Outreach Initiatives Our Say on Pay specialists are ready to assist you in shareholder outreach to educate investors about

Contact Us for Help with Your

the strategy and reasoning behind executive compensation plans and clear any confusion and misconceptions. A properly structured outreach plan can help ensure positive voting outcomes while strengthening your governance practices overall. **GET THE MOST OUT OF YOUR**

ENGAGEMENTS. **GET HELP NOW**

2019 SHAREHOLDER OUTREACH

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2019 Texas Total Rewards **2019 CRTRA Conference** NACD Austin Luncheon -

JOIN US AT OUR UPCOMING EVENTS

Monday, July 22 -Wednesday, July 24 Renaissance Minneapolis

(Chain Restaurant Total **Rewards Association)**

Hotel, The Depot 225 3rd Avenue South Minneapolis, MN 55401 The Annual CRTRA Conference

appeals to all individuals

interested in strengthening and enhancing Total Rewards within the restaurant industry. The event is an opportunity to network and hear from innovative leaders in the restaurant industry. REGISTER

Let's Work Together

Monday, August 5 -Tuesday, August 6 **L&A Variable Pay Presentation**

Monday, 2:00 p.m. – 2:50 p.m. Hotel Contessa

Conference

306 West Market Street San Antonio, TX 78205 The Texas Total Rewards

Conference offers the chance

to enhance your knowledge on

current trends in total rewards, compensation and benefits. Join L&A Director, Liz Mayo, in an engaging presentation titled Variable Pay: Effective or Pennies from Heaven? REGISTER

for Startups Friday, August 23 11:00 a.m. – 1:00 p.m. Capital Factory

Entrepreneurial Governance:

Forming a Board of Directors

701 Brazos Austin, TX 78701

In this session, speakers will address when to form a board. board selection, composition

and bolts" of startup boards and common pitfalls to avoid. REGISTER

and compensation, the "nuts

motivate key talent. Contact us to develop

a plan that works for your business. **GET IN TOUCH**

We know what it takes to attract, retain and

Compensation Services

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Incentive Plan Design

Litigation Support

Strategic & Governance Advisory **Restructuring Services**

DIRECTOR

Get to Know Us

Three years

Liz Mayo

How long have you been with Longnecker & Associates?

Alma Mater: Undergraduate at LSU-Shreveport and

Hometown: Shreveport, LA

Master's from Centenary College Words to Live By: Whatever you do, give it 100%

What is the best advice you've been given?

Love what you do and you'll never work a day in your life.

What's a fun fact about you most people don't know? I'm a brown belt (ikkyu) in Judo and I competed nationally until I was 21.

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