## ©NFP

## 2022

Midstream Industry
Compensation Survey

## Participating Organizations

Archrock
Buckeye Partners
Cheniere Energy
Cureton Midstream
EnLink Midstream
Equitrans Midstream Corporation
Genesis Energy
Gulf Management Services
Harvest Midstream
Howard Energy Partners
KinderMorgan
Kinetik Holdings

Magellan Midstream Partners
Midstream Energy Partners
Mitsui \& Co. Energy Marketing and Services
NGL Energy Partners
NuStar Energy
ONEOK
Outrigger Energy
Plains All American Pipeline
SaltCreek Midstream
Summit Midstream Partners
Trans Montaigne Partners

WhiteWater Midstream

## Annual Incentive Metrics

Indicate the annual incentive metric(s) used by your organization and the weighting associated with the metric(s).


List of Annual Incentive Metrics Provided by Respondents. Sorted by Category and Prevalence:

| Prevalence | Financial |
| :---: | :--- |
| $67 \%$ | EBITDA-related |
| $17 \%$ | Cash Flow |
| $17 \%$ | Operating Expense |
| $6 \%$ | CapEx |
| $6 \%$ | EPS |
| $6 \%$ | G\&A |
| $6 \%$ | Other |
| $6 \%$ | ROCE/ROIC |
| $6 \%$ | Revenue |


| Prevalence | Operational |
| :---: | :--- |
| $39 \%$ | Subjective |
| $22 \%$ | ESG |
| $17 \%$ | TRIR |
| $6 \%$ | Other |

## Long-term Incentive Plan Prevalence

Does your organization have a long-term incentive plan (LTIP)?


## Long-term Incentive Grant Dates

When are LTI awards typically granted to participants (more than one period may apply per employee group)?


## Long-term Incentive Award Value Methodology

What methodology determines the value of LTI awards distributed to the participants?


## Unvested Equity Dividends/Distributions

Does your organization pay dividends/distributions on unvested equity?



## HUM HUMAN RESOURCES

## HUM. 04 HR Generalist

| Band / Career Level |  | Scope Type | Scope Size (Median) |  | Count |  | $\begin{gathered} \text { Base Salary } \\ (\$ 000) \end{gathered}$ |  |  | Total Cash Compensation (\$000) |  |  | Total Direct Compensation (\$000) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Revenue (\$Mil) | FTEs (\#) | Orgs | Incs | 25th | 50th | 75th | 25th | 50th | 75th | 25th | 50th | 75th |
| X3-C | CHRO / Top Human Resources Exec |  | All Orgs | 913.1 | 772.0 | 5 | 5 | 300.0 |  | 350 | 450.0 | 95.7 | 604.1 | 705.3 | 825.2 | 853.0 |
| M4 | M4- Director | All Orgs | 15,864.0 | 1,500.0 | 8 | 13 | 173.3 |  |  | 215.0 | 242.7 | 331.9 | 259.9 | 270.0 | 380.9 |
| M2 | M2 - Manager / Superintendent | All Orgs | 873.5 | 1,190.0 | 8 | 16 | 18 |  |  | 128.1 | 150.6 | 168.3 | 127.5 | 150.6 | 181.6 |
| P4 | P4-Advanced | All Orgs | 436.5 | 525.0 | 5 | 5 |  |  |  | 102.0 | 126.0 | 126.2 | 102.0 | 126.0 | 126.2 |
| P3 | P3-Career | All Orgs | 4,192.5 | 1,150.0 | 10 |  |  |  |  | 90.0 | 106.2 | 122.4 | 90.5 | 105.0 | 121.1 |
| P2 | P2 - Intermediate | All Orgs | 1,029.0 | 1,110.0 |  |  |  |  |  | 66.8 | 78.3 | 86.4 | 64.0 | 75.0 | 78.3 |

## X3-C/S/D | X2-C/S/D | CHRO / Top Human Resources Executive

 employee/labor relations, employee benefits, compensation, training, placement, safety, security, drug control, ADA and EEO/Employment Equity Act compliance, and employee assistance

## M1-M2-M3-M4

Designs and maintains the organization's human resource programs and ensures their communicatio
on to employees | Performs advisory and administrative tasks related to recruitment, training and development, compensation and benefits, employee relations, and other HR programs / Collects and analyzes relevant $H R$ data and reports findings and recommendations
P1 - P2 - P3- P4-P5

development, performance management, equal opportunity and diversity
U1-U2-U3-U4


